# MCE



Discovery Bay 3.21.18

### 33 Member Communities

Marin County + 11 cities

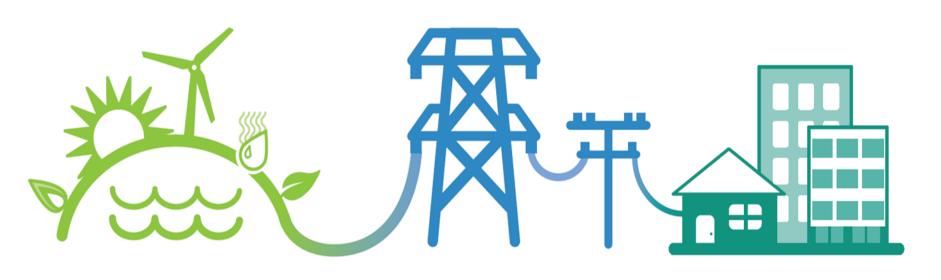
Benicia

Napa County + 5 cities

Contra Costa County + 13 cities



### How Electric Service Works



MCE Generation

PG&E Delivery Same Service

### Choice Is Power

Old Default Service

33% Renewable PG&E New Default Service

50%
Renewable
MCE
Light Green

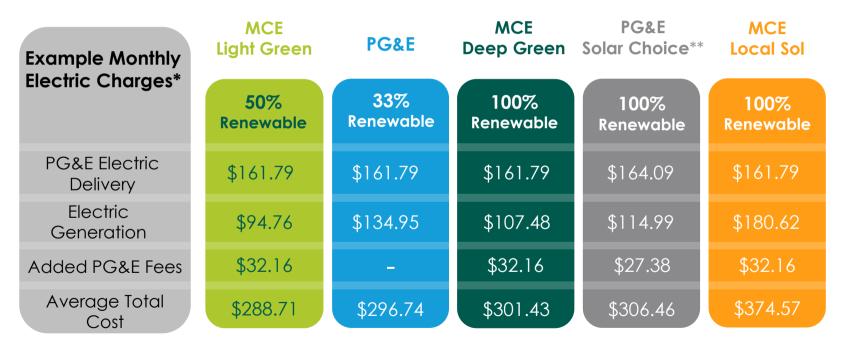
100%
Renewable
MCE
Deep Green

### Sample Residential Cost Comparison

	<b>50% renewable</b> MCE	33% renewable PG&E	100% renewable MCE
Electric Delivery		\$55.42	
Electric Generation	\$30.67	\$48.62	\$35.18
Added PG&E Fees	\$15.34	-	\$15.34
Monthly Cost	\$101.43	\$104.04	\$105.94

Based on a typical usage of 451 kWh at current PG&E and MCE E-1 rates effective as of March 1, 2018. Actual differences may vary depending on usage, rate schedule, and other factors. Estimate provided is an average of seasonal rates.

# Commercial Cost Comparison



<sup>\*</sup>Based on a typical usage of 1,272 kWh at current PG&E rates and MCE rates effective as of March 1, 2018 under the A-1 rate schedule. Costs shown are an average of summer and winter rates. Actual differences may vary depending on usage, rate schedule, and other factors.

<sup>\*\*</sup>Updated Solar Choice rates for 2018 are expected, but have not yet been made available by PG&E.

# Discovery Bay Cost Comparison

### Two Month Cost Differences from PG&E Default Service

**PG&E Standard** 

Difference (2 months per year) \$

**MCE Light Green** 

(5,912) \$

**MCE Deep Green** 

2,955

Rate Class		(57% Renewable)	(100% Renewable)
A1	\$ -	\$ (98)	\$ 22
A10B (COM-10-TOU)	\$ -	\$ (944)	\$ 174
A1F as A1	\$ -	\$ (9)	\$ 6
A1X	\$ -	\$ (389)	\$ 217
A6	\$ -	\$ (131)	\$ 0
E19S (COM-19S)	\$ -	\$ (4,255)	\$ 2,480
LS-1, LS-2, LS-3 (SL-1)	\$ -	\$ (86)	\$ 57

# Discount Programs

Discount programs remain the same with MCE service.

CARE, FERA, and Medical Baseline
Allowance are provided in full to MCE
customers; no need to reapply.

# Sample Bill



Account No: 1234567890-1

10/01/2013 Statement Date:

> 10/22/2013 Due Date:

> > 12/29/2015

01/19/2016

\$54.14

-54 14

\$0.00

\$34.94

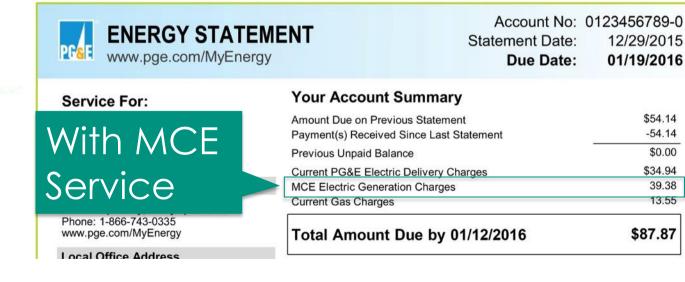
39.38

13.55

\$87.87

#### Service For:

MARY SMITH 1234 STREET AVENUE SAN RAFAEL, CA 94804



# Rooftop Solar Customers

MCE PC	i&E
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Standard rates for excess

solar generation	solar generation
Excess credits roll over year after year**	Excess credits are zeroed out after your true-up
No annual true-up	Annual true-up
50% or 100% renewable energy service when you use energy from the grid	33% renewable energy service when you use energy from the grid

Premium rates for excess



Solar customers may delay MCE enrollment or start early to align with scheduled PG&E true-up \*\*Unless we write you a check for your excess generation during our Cash Out

# \$1 Million+ earned by solar customers in 2016

### Solar Cash Out

City of Benicia: \$100,000+

West Contra Costa School District: \$28,000+





# MCE Feed-In Tariff (FIT) Program

### Turn your unused space into a revenue stream

One of the most competitively priced FIT programs in California

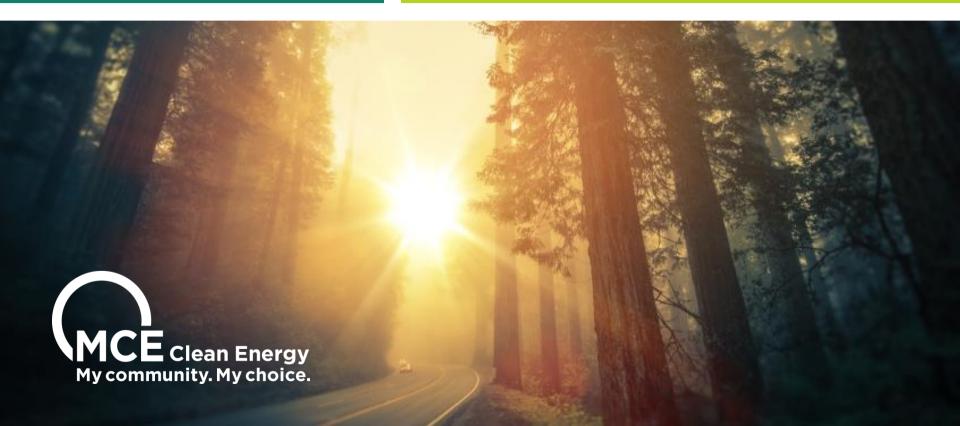
### Advantages of FIT contracts;

- Standardized, 20-year term
- Fixed price per MWh generated
- Accurately reflects project revenue and can help secure project financing



### Thank You!

mceCleanEnergy.org
<a href="mailto:info@mceCleanEnergy.org">info@mceCleanEnergy.org</a>
<a href="mailto:@mceCleanEnergy.org">@mceCleanEnergy</a>



## Discovery Bay Cost Comparison

Percentage Differences from PG&E Default Service

Rate Class	PG&E Standard	MCE Light Green (57% Renewable)	MCE Deep Green (100% Renewable)
A1	0%	-3.2%	0.7%
A10B (COM-10-TOU)	0%	-4.0%	0.8%
A1F as A1	0%	-1.3%	0.8%
A1X	0%	-2.8%	1.6%

0%

0%

0%

0%

E19S (COM-19S)

LS-1, LS-2, LS-3 (SL-1)

**Overall Percentage Difference** 

-3.8%

-3.6%

-3.7%

-3.5%

0.0%

2.2%

2.5%

1.8%